



Winman Software India LLP, Mangaluru

B.E. / B.Tech. / M.C.A. / M.Sc.	Minimum Marks (throughout)
Product Software Programmer <ul style="list-style-type: none">• Designing and development of software products.• Planning User Interface, Programming in Presentation, Application and DATA tier.• Will be involved in all phases of the Software Development Life Cycle (SDLC).• Programming in Microsoft .NET Framework with Microsoft Visual Studio, SQL Server, ASP.NET, Microsoft VBA, Crystal Reports, JavaScript, HTML5, PHP, Xamarin, etc.	75%
Software Developer <ul style="list-style-type: none">• Administration, design, implementation, maintenance of Microsoft SQL server and business intelligence tools.• Continually tune the performance of ongoing reporting and analysis processes by automating or simplifying the existing business process.• Learn and understand a broad range of data resources and business intelligence tools.• Interact with other technology teams to extract, transform and load data from a wide variety of data sources using SQL.	70%
Research and Development Executive <ul style="list-style-type: none">• Conduct research on innovations / security in computer technology and implement the findings.• Improve the currently used technologies in our organization.	70%
Quality Assurance Engineer <ul style="list-style-type: none">• Develop test plans and test cases to ensure the quality and reliability of software.• Analyze the bugs and errors found during testing.• Recommend improvements in software to enhance user experience.	65%
Management Trainee <ul style="list-style-type: none">• Responsible in managing the team; including training, assessment, motivation, work distribution and problem solving• Management training will be provided in accordance with work requirements.	65%
B.Sc. / B.C.A. / Diploma	
Assistant Software Developer <ul style="list-style-type: none">• Assisting in administration, design, implementation, maintenance of Microsoft SQL server.• Assisting in automating or simplifying business intelligence tools.	75%

<p>Software Testing Specialist</p> <ul style="list-style-type: none"> Assisting in implementation of policy and procedures to reduce the 'defect rates' in the software. Software testing and its quality assurance. 	<p>70%</p>
<p>Tech Specialist</p> <ul style="list-style-type: none"> Assisting the Software Engineers and Developers. Training will be imparted in the areas of hardware, software and software testing process. Will also be trained in Website management and technical software like CorelDRAW, Adobe Photoshop, Web designer programs, Microsoft Office programs, etc. Resolving technical queries of customers. 	<p>60%</p>
<p>System Admin</p> <ul style="list-style-type: none"> Installation, configuration and troubleshooting of software, hardware, network devices, etc. Assembling, setup & configuring and troubleshooting of laptops/desktop computers. Maintaining printers/scanners; installing and configuring software products. 	<p>60%</p>
<p>B.Com. / B.B.M. / B.B.A. / M.Com.</p>	
<p>Tax Specialist</p> <ul style="list-style-type: none"> Supporting the software development team in developing software modules useful to CAs like Income Tax, GST, Trial Balance, Balance Sheet, TDS and Accounting. Support the Client Relations Executive in resolving taxation related queries in the software. Training will be imparted in all areas handled by CAs like tax laws, accounting, etc. 	<p>75%</p>
<p>Accounts Executive</p> <ul style="list-style-type: none"> Assisting in maintaining company accounts in Tally Solutions and maintaining accounting records. Supporting in e-Filing of GST and TDS Returns. Providing assistance in Vouching, corresponding with Bank and checking entries in accounting modules of company's software. Training will be imparted in all areas of accounting, tax and administrative matters. 	<p>75%</p>
<p>Any Qualification</p>	
<p>Tele Sales Executive</p> <ul style="list-style-type: none"> Responsible for handling inbound enquiries from CAs for the purchase of software and convincing them to buy the software. Should possess very good communication skills, fluency in English, convincing ability and interpersonal skills. No targets. Incentives are paid in addition to attractive salaries based on performance. 	<p>60%</p>

<p>Communication Executive</p> <ul style="list-style-type: none"> • Handling customer queries, resolving them and responsible for providing training to customers on software operation. • Good communication skills and fluency in English. 	<p>60%</p>
<p>Creative Writer</p> <ul style="list-style-type: none"> • Writing user manual, brochures, e-Book, text in the software, etc. • Good hold over grammar and vocabulary. • Should have flair for writing. 	<p>60%</p>
<p>Experienced Candidates</p>	<p>Years of experience (minimum)</p>
<p>Management</p> <ul style="list-style-type: none"> • Responsible in managing a team; including training, assessment, motivation, work distribution and problem solving. 	<p>3 years</p>
<p>Senior Accountant</p> <ul style="list-style-type: none"> • Overseeing the finalisation of accounts. • Responsible for compliance of statutory payments like GST, TDS and PT, etc. • Liaison with auditors in completion of auditing and return filings. • Planning of software design in accordance with provisions of Income Tax Act. • Plan, check and review of implementation of Tax plan in software. • Liaison with Govt. Departments like GST, Income Tax, etc. and Banks. 	<p>CA Articleship completed</p>
<p>Senior System Admin</p> <ul style="list-style-type: none"> • Supervising day-to-day activities of the IT team like installation, configuration and troubleshoot of software, hardware, network devices, etc. • Maintaining server hardware / software and monitoring performance of the server. 	<p>2 years</p>
<p>Facility Manager</p> <ul style="list-style-type: none"> • Will be responsible for managing the facilities and utilities of the organization, i.e., Electrical, Air conditioning, Plumbing, CCTV, Lift and other building related works. 	<p>2 years</p>
<p>Digital Marketing Specialist</p> <ul style="list-style-type: none"> • Responsible for marketing the company's products on digital platforms. • Should have work experience in Ad creation (content, text, concepts, designs, etc.), running Ad campaigns in social media, magazines, Google Ads, emails, etc. • Sound knowledge in SEO and Google Analytics will be an added advantage. 	<p>3 years</p>

Marketing Executive

- Visiting CAs in person, convincing them to purchase the software by providing software training.
- Should have very good communication skills, convincing ability and relationship building skills.
- Easy to achieve targets; incentives are paid in addition to attractive salary on the basis of performance.

2 years

Note: 'throughout' indicates that the % marks in SSLC/10th, PUC/12th and Degree / Diploma (Aggregate) should be greater than or equal to the % of marks mentioned in 'Minimum Marks throughout' column.